

Alabuga

special economic zone



« Rockwool is investing \$150 mln USD and building the biggest stone wool factory in the world. We have been highly impressed, Tatarstan Government has always delivered exactly what has been promised. »

Nicholas Andrew Vince
Managing Director, Rockwool Russia



ROCKWOOL®
F I R E S A F E I N S U L A T I O N



60%
of territory
is *already*
occupied





1,5
billion
USD of investments

**We don't promise
infrastructure,
it is already there!**

450 mln \$ invested
by the Government
in the infrastructure





No connection fee for utility lines

Connection cost to electricity lines:

Moscow – USD 1 000 000 per 1 MW

Tatarstan – USD 208 300 per 1 MW

SEZ “Alabuga” – USD 0 per 1 MW

**We don't promise
the market,
we are already there!**

8_{OUT} 11

RUSSIAN BIGGEST CITIES

are located
within 1000 km. area



«Tatarstan
is the best region
for business
in Russia»

Forbes

Forbes, 2011

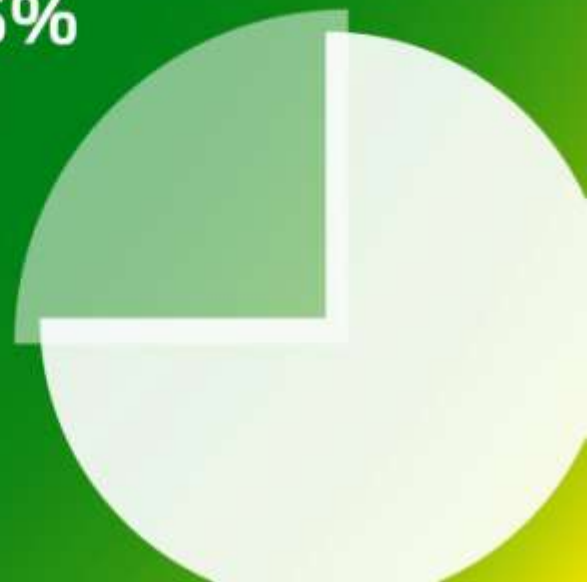
«Tatarstan
is the best region
to do business
in Russia »



Doing business in the Russian Federation, 2011

Investment incentives and preferences

Tax	Tax rate for <i>Non-residents</i>	Tax rate for <i>SEZ Residents</i>
Profit tax	20.0%	15.5%
Property tax	2.2%	0%
Land tax	1.5%	0%
Transport tax	0.3—3.8\$	0\$



You will not
be surprised
by tax incentives,
**But you will be
surprised by this...**



Step

1

**Bring machinery/equipment
and **PAY NO VAT**
and **NO IMPORT DUTY****

**FREE CUSTOMS
ZONE**

Step

2

**Bring
components/raw materials
and **PAY NO VAT**
and **PAY NO IMPORT DUTY****

**FREE CUSTOMS
ZONE**

Step

3

Assemble/mix
and **ADD 50% VALUE**



10\$

+



10\$

=



40\$

FREE CUSTOMS
ZONE

Step

4

Sell finished product to



RUSSIA



KAZAKHSTAN



BELORUSSIA

with **NO IMPORT DUTIES**

**FREE CUSTOMS
ZONE**



- Customs post specially for residents
- Clearance within 3 hours

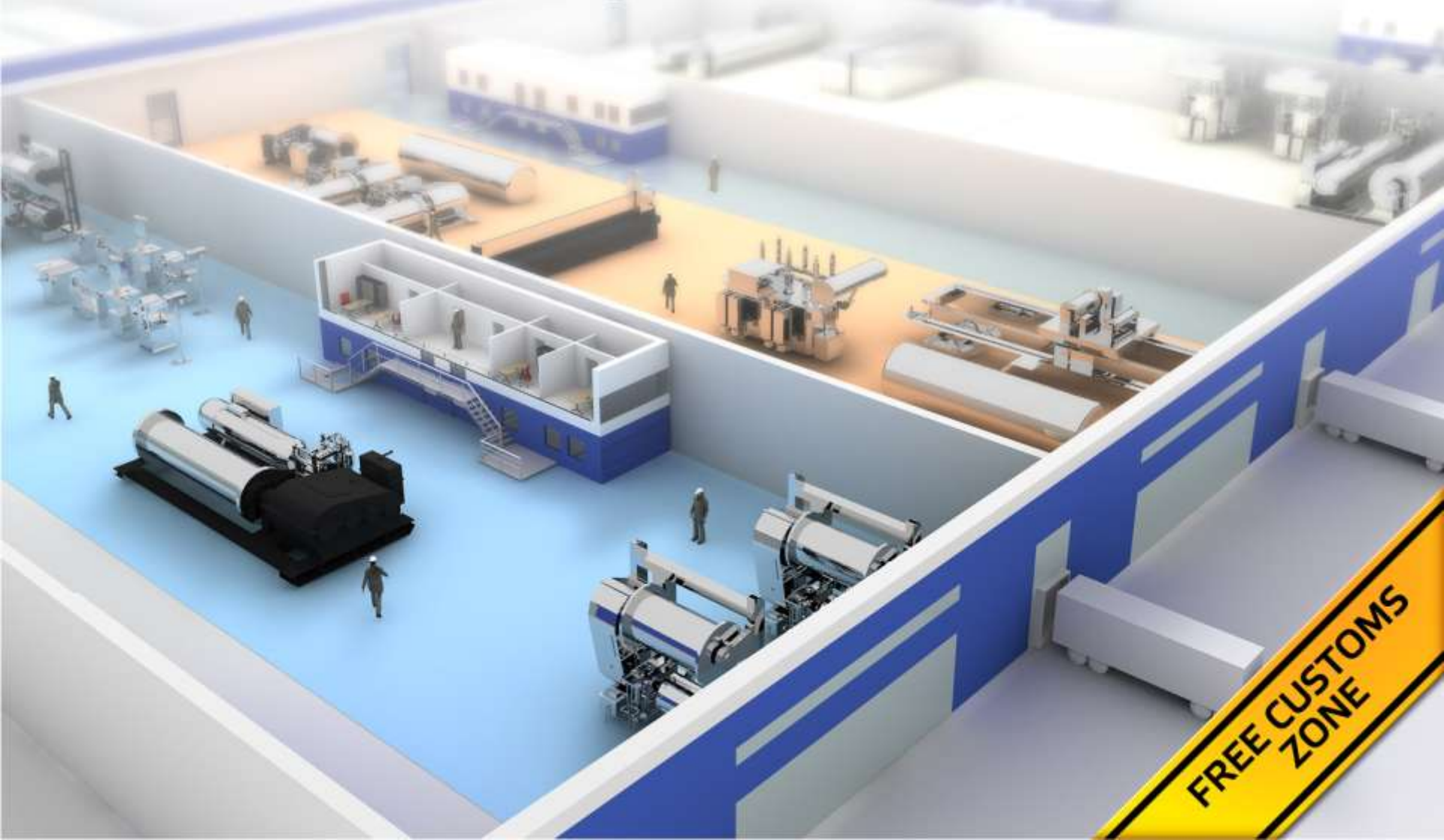


Don't want to build yourself, rent in ready industrial building



**FREE CUSTOMS
ZONE**

Ready industrial building 200 000 sq. m to rent



**And don't worry
about work force**

Each year we train for you locally

(According to employment centre of Elabuga)

20 000		workers	400 USD
4000		engineers	800 USD
6000		managers	500 USD

«Tatarstan
is a great place
to do business! »

Boris Billih
General Director, Mercedes-Benz Trucks Vostok



Mercedes-Benz

Now entering Tatarstan:



6 flights a day to Moscow and back

flight time — 1 h. 30 minutes

40 minutes drive
from airport



**Tatarstan
is a great place
to live!**





Contact our English speaking team of professionals at any time!



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